



## American Business Concepts

Ray and Hadi (Thank You)

When my boss first told me that they hired a consulting company to come help me in my production area, I was not so happy. I thought I was doing a good job, and our company was making a profit every year for the last eight years, so why do I need help.

When we first started out I felt like you were showing me things that I should already know.

But by the time you guys had left I felt I had grown as a manager. We now have quality standards in place on most all of our manufactured product, we also know exactly what our scrap cost the company each day and are able to track it with very little effort. We also have gained efficiencies in our production area, we are now producing about 9% more production per day with the same amount of machine operators.

Thanks for your help and I would recommend your company to anyone who wants to improve their organization.

Thanks Reb Smith Production Manager  
Pro-line Racing.

A handwritten signature in blue ink, appearing to read "Reb Smith", with a long horizontal flourish extending to the right.